

CASE REVIEW SHEET

Did the student...

- Summarize the question?
- Verify the objective(s) Ask if there are any other objectives?
- Ask clarifying questions?
- Layout a complete structure? Was it MECE?
- State a hypothesis? (Important in an interviewee-driven case).
- Draw his notes so they were easy to read upside down?
- Turn his notes towards you and walk you through his thought structure?
- Keep well-organized notes? Can you read his handwriting?
- Quantify related numbers as percentages?
- Ask for numbers?
- Crunch numbers without mistakes? Create math shortcuts?
- Ask for trends?
- Ask probing questions?
- Identify relevant data from smoke?
- Ask for missing data?
- Analyze the data provided?
- Maintain a high level of confidence? Recover quickly if confidence falls?
- Display a sense of humor?
- Generate creative solutions, beyond the expected answer?
- State a recommendation and back it up with confidence? And sell it?
- Produce a good, short summary quickly upon request? (30-90 seconds).

Would you have this person on your team? Y/N
Would you pass on / give an offer to this person? Y/N