CASE REVIEW SHEET

Did the student...

___ Summarize the question?
___ Verify the objective(s) Ask if there are any other objectives?
___ Ask clarifying questions?
___ Layout a complete structure? Was it MECE?
___ State a hypothesis? (Important in an interviewee-driven case).
___ Draw his notes so they were easy to read upside down?
___ Turn his notes towards you and walk you though his thought structure?
___ Keep well-organized notes? Can you read his handwriting?
___ Quantify related numbers as percentages?
___ Ask for numbers?
___ Crunch numbers without mistakes? Create math shortcuts?
___ Ask for trends?
___ Ask probing questions?
___ Identify relevant data from smoke?
___ Ask for missing data?
___ Analyze the data provided?
___ Maintain a high level of confidence? Recover quickly if confidence falls?
___ Display a sense of humor?
___ Generate creative solutions, beyond the expected answer?
___ State a recommendation and back it up with confidence? And sell it?
___ Produce a good, short summary quickly upon request? (30-90 seconds).

Would you have this person on your team? Y/N
Would you pass on / give an offer to this person? Y/N

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